



The Bhagirathi Co-op. Milk Producers' Union Limited

(A Govt. of West Bengal Project)

BU/PUR/PKGM/0609

Dated: 30.07.2026

Title: e-Reverse Auction for entering into Rate Contract for supply of printed Food Grade PP (Polypropylene) Cups for Curd packaging for a period of 1 year.

Scope of Work: Supply of printed Food Grade PP (Polypropylene) Cups for Curd packaging for a period of 1 year as per design approved by the Milk Union. Scope of Work includes manufacturing of Food Grade PP Cups along with body printing (multi coloured) as per the design provided by the Milk Union and supply of the same in consignments to the office of the Milk Union as per technical specifications terms and conditions stipulated hereunder:

EMD: 50,000/- to be deposited in Escrow Account of NCDFI before bid submission.

Contract Period & Bid Validity	1 year.
Bid Inviting Authority	The Managing Director of The Bhagirathi Cooperative Milk Producers' Union Limited
Estimated Cost put to Tender	NIL. Rate to be quoted by the bidder depending upon existing Market Rate.
Eligibility Criteria	1. Experience: Minimum 3 years of experience in supply of Food Grade cups of PP/HIPS to at least 5 Dairies. Work Orders/Completion certificate in support of same must be uploaded. Client List. 2. Turnover: Minimum Turnover of 5 crores in last 3 financial years (2023-24), (2024-25), (2025-26). ITR and Audited balance sheet duly certified by CA must be uploaded.
Statutory & Non-Statutory Documents	1. GST Registration Certificate 2. PAN CARD 3. Company Details with machinery available staff strength along with qualification and experience. 4. Average Annual Turnover of 5 crore in last 3 financial years in supply of polyfilms. Audited Balance Sheet duly certified by CA firm should be uploaded for the year (2023-24), (2024-25), (2025-26). 5. IT Return of 3 financial years (2023-24), (2024-25), (2025-26) must be uploaded. 6. Credential of supply of at least 50 lakhs pieces of cups to at least 5 Dairies Union/Federation in last 3 years. Work Order or Completion Certificate in support of credentials should be uploaded. 7. Duly filled Annexure-A. 8. Sample Confirmation: Bidders are required to submit printed samples to the Milk Union along with participation in the tender. Bids not accompanied by samples shall be rejected outright.



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Technical Specifications

Made out of food grade PP (Polypropylene), wide mouth, Thermoformed cups, multi coloured printing as per approved design of Bhagirathi. The thickness of the cups should be uniform, free from air spots, blisters, and should have glossy appearance. The cups should not show any cracking/ cuts at the time of filling, packing, sealing and transportation.

Certificate of Analysis & Food grade certificate from NABL certified lab is required at the time of actual supply. The cups must be machine packable and sealable with Aluminum polystyrene laminated lids of 100-110 micron thickness.

DAHI CUPS

SKU	80 gm	200 gm	400 gm
Material	100 % Virgin Food Grade Polypropylene		
Appearance	Dry, clean and free from foreign matter		
Odour	Free from objectionable odour		
Weight (gm)	3.5	6	12
Thickness (µm)	230-350	330-480	350-550
Top diameter (Open) (mm)	80	80	95
Water Volume till brim of cup (ml)	80	200	400
Water volume till top of cup (ml)	90	220	430
Colour	White		
Printing	Multicolour as per approved design by MU		
Quantity (pieces) may vary depending upon demand	10,00,000 pcs	2,00,000 pcs	2,00,000 pcs

MISTI DOI CUPS

SKU	80 gm	200 gm	400 gm
Material	100 % Virgin Food Grade Polypropylene		
Appearance	Dry, clean and free from foreign matter		
Odour	Free from objectionable odour		
Weight (gm)	3.5	6	12
Thickness (µm)	230-350	330-480	350-550
Top diameter (Open) (mm)	80	80	95
Water Volume till brim of cup (ml)	80	200	400
Water volume till top of cup (ml)	90	220	430
Colour	White		
Printing	Multicolour as per approved design by MU		
Quantity (pieces) may vary depending upon demand	15,00,000 pcs	2,00,000 pcs	2,00,000 pcs

Note: Dahi & Misti Doi Cups of different SKUs bear same specification, but the printing colours are different.

Terms and Conditions:

- Supply of Goods:** The supply of goods must be delivered within delivery time as mentioned in the delivery schedule of the Purchase Order. Minimum Consignment shall be of 1,00,000 cups. Supplier must be ready to deliver material within 45 days from the date of acceptance of the Contract/Order and 30 days of finalization of design.



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2. **Liquidated Damage:** Time being the essence of contract no variation shall be permitted in the delivery time as prescribed in the delivery schedule. If the bidder fails to supply and execute the work in full or part of order as per delivery schedule, The Bhagirathi Milk Union Ltd. shall reserve the right to cancel the order.
3. **Quality Conformation:** If there is any complaint regarding the quality/ damage / short supply / colour the supplier will be responsible for replacement of the same.
4. **Design Development:** The Milk Union shall share the CDR file for development of artwork. The developed artwork is to be sent by the supplier to the Milk Union. Upon approval of Milk Union the Supplier shall commence the printing. In this case it is to be noted that the print matter must adhere to the artwork. The supplier must send printed samples for approval to the Milk Union.
5. **Cost of Cylinder:** Cost of development of all variants and SKUs shall be borne by the supplier/bidder.
6. **Sample Approval:** The successful bidder shall submit printed samples before commencement of bulk production. Bulk production shall begin only after written approval by the Milk Union.
7. **Packing:** The pouches shall be packed in strong corrugated cartons/sacks to prevent damage during transportation. Each carton shall bear the product description, size, batch number, manufacturing date, quantity and supplier's name.
8. **Inspection:** The Milk Union reserves the right to inspect the material either at the supplier's works or at the consignee's premises. Acceptance of the material shall be subject to satisfactory inspection and testing.
9. **Rejection of Material:** If the supplied material does not conform to the approved specifications, the purchaser shall have the right to reject the entire or part of the consignment. The rejected material shall be replaced by the supplier at their own cost within the stipulated period.
10. **Price Escalation:** Price escalation shall not be considered within the Contract period.
11. **Place of Delivery:** The office of The Bhagirathi Cooperative Milk Producers' Union Ltd. Feeder Dairy, Panchantala, Berhampore, Murshidabad, Pin-742101, West Bengal.
12. **Tolerance:** Tolerance limit for supply of cups against each consignment shall be $\pm 5\%$. In case of excess or deficit in supply beyond the tolerable limit, the decision of the Milk Union shall be final and binding.
13. **Loading/Unloading:** Loading of the goods, transit insurance of goods is the sole responsibility of the supplier and no claim in this regard shall be entertained. Unloading of goods shall be done by the Milk Union. Unloading of goods shall be done in office hours. Minimum 3-4 hours must be given for labour arrangement for unloading goods. Unloading shall not be done beyond office hours. Unloading shall be carried out by the Milk Union during office hours only (10:00 a.m. to 6:00 p.m.). The supplier shall coordinate with the authorized representative of the Milk Union at the time of delivery to facilitate smooth unloading.
14. **Rate:** The rate quoted by the bidder shall include all costs like cylinder development cost, printing, colour pigmentation, packing forwarding, transit insurance, loading etc. with all taxes and levies etc.
15. **Price breakup:** i.e. price of granules and conversion cost of each SKUs must be shared by the participating bidders to the Milk Union



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16. **Secondary Packaging:** Supplier must pack the cups in cartons/corrugated boxes along with proper cushion such that material do not get damaged while in transit/ loading and unloading. Damaged goods shall not be accepted.
17. **Transportation:** Mode of transportation for the supply of the goods will be arranged by the supplier.
18. **Payment:** Payment of each consignment shall be made after 45 days of acceptance of the consignment in good quality and quality test report of the supplied materials from Requisitioning Authority & on submission of bill in duplicate along with the received challans from the Competent Authority. Payment shall be made in NEFT/RTGS directly in the bank account of the supplier. Supplier must submit 3 copies of invoices, challan, e-waybill, food grade certificate, test report/certificate of analysis from NABL accredited labs of the dispatched consignments.
19. **Liquidated Damage:** Time being the essence of the contract, materials must be delivered within 30 days after placement of Supply Order/Intimation. If materials are not delivered in scheduled time for which the production gets jeopardized liquidated damage of 0.5% of the total value Purchase Order per day will be deducted subject to a maximum of 10% of the total Purchase Order Cost and the amount will be recovered from the EMD & bills. If the Milk Union makes an alternative arrangement for purchase due to delay/failure of the supplier the risk and cost shall be borne by the supplier and the increase in cost of the purchase if any shall be deducted from the bills of the supplier and this shall be termed as risk purchase.
20. **Termination for Default:** The Purchaser, without prejudice to any other remedy for breach of the Agreement, by written notice of default sent to the Supplier, may terminate this Agreement in whole or in part: a) If the Supplier fails to deliver any or all of the Goods within the period(s) specified in the Purchase Order, or within any extension thereof granted by the Purchaser; or b) If the Goods do not meet the Technical Specifications or registration requirement (if any) stated in the Agreement; or c) If the Supplier, in the judgment of the Purchaser has engaged in fraud and corruption, in competing for or in executing the Agreement; or d) If the Supplier fails to perform any other obligation(s) under the Agreement.
21. **Dispute Resolution** Any dispute arising out of the Agreement, which cannot be amicably settled between the parties, shall be referred to adjudication/arbitration in accordance with the Arbitration and Conciliation Act of 1996 of India. The venue of adjudication/arbitration shall be Kolkata. The language of arbitration shall be English.
22. **Applicable Law:** The Agreement shall be interpreted in accordance with the laws of Union of India.
23. **Force Majeure:** If, at any time during the subsistence of this contract, the performance in whole or in part by either party of any obligation under this contract is prevented or delayed by reasons of any war or hostility, act of public enemy, civil commotion, sabotage, fire, floods, explosion, epidemics, quarantine restriction, strikers lockout or act of God (hereinafter referred to as events) neither party shall have any claim for damages against other in respect of such non-performance or delay in performance.
24. **Confidentiality:** The printing design, logo, brand name and artwork supplied by the Milk Union shall remain the exclusive property of the Milk Union. The supplier shall not use or disclose the same to any third party without prior written approval.

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25. **Jurisdiction:** Legal disputes if any concerning of supplied product subject to Jurisdiction of such court as exercising civil jurisdiction of Berhampore, Murshidabad.
26. In case of any dispute between you and the Milk Union the decision of the Milk Union shall be final and binding.
27. The undersigned reserves the right to cancel any tender or all tender at any point of time without assigning any reason thereof.

Sd/
Managing Director
The Bhagirathi Cooperative
Milk Producers' Union Limited

(ANNEXURE-B)

RATE TO BE QUOTED BY THE BIDDER

Particulars	Rate per piece (Rs./piece) which includes all costs FOR Bhagirathi Milk Union inclusive of all taxes and levies
80 gm Dahi/Misti Doi Cups	
200 gm Dahi/Misti Doi Cups	
400 gm Dahi/Misti Doi Cups	
Rate quoted shall not be subjected to any escalation for the Contract period	

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ANNEXURE - A

DECLARATION

(To be furnished in the Letter Head of the Bidders)

1. I/We the undersigned solemnly declare that all the statements made in the documents, records etc., attached with this application are true and correct to the best of my/our knowledge.
2. I/We the undersigned do hereby certify that neither my/our firm/company nor any of its constituent partners have not been blacklisted by any organization.
3. I/We the undersigned do hereby certify that neither my/our firm/company nor any of its constituent partners have abandoned any work/works of similar nature and magnitude in India, in the past.
4. I/We the undersigned do hereby certify that any of the contracts awarded to me/us has not been terminated rescinded, due to breach of contract on my/our part in the past.
5. I/We the undersigned authorize (s) and request any bank / person / firm / corporation / Government Departments to furnish pertinent information deemed necessary and requested by The Bhagirathi Cooperative Milk Producers' Union Ltd. to verify the statement made by me/us or to assess my/our competence and general reputation.
6. I/We the undersigned, understand(s) that further qualifying information / clarifications on the statement made by me / us may be requested by The Bhagirathi Cooperative Milk Producers' Union Ltd and agree(s) to furnish such information/clarification within SEVEN Days from the date of receipt of such request from The Bhagirathi Cooperative Milk Producers' Union Ltd.
7. I/We have the capacity to supply 5,00,000 pcs cups in a month.
8. I/We agreed to unconditionally abide by all the terms and conditions of the Tender/Reverse Auction Notice.

Dated Signature of Applicant with Seal:

To be signed by the officer authorized by the Firm/Company to sign on behalf, the Firm/Company with company's seal)

Note: In case of sole proprietary concern, affidavit should be signed only by the sole proprietor.

(Title of the Officer)

(Title of the firm/Company)

(Date)